## Message Text

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INFO OCT-01 ISO-00 SSO-00 COME-00 CIAE-00 DODE-00 DOTE-00 EB-08 FMC-01 INR-07 NSAE-00 CG-00 DLOS-09 OES-07 INRE-00 /047 W

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O R 262045Z AUG 77 FM AMEMBASSY BRASILIA TO SECSTATE WASHDC IMMEDIATE 3451 INFO AMCONSUL SAO PAULO AMCONSUL RIO DE JANEIRO

LIMITED OFFICIAL USE BRASILIA 7094

STATE PASS TO R. BOUDON, MARITIME ADMINISTRATION

E.O. 11652: N/A TAGS: EWWT BR

SUBJECT: BRAZIL-US SHIPPING

FOLLOWING MESSAGE PREPARED BY AMCONSUL RIO DE JANEIRO:

1. ON AUGUST 26, 1977, MARATT VISITED SUNAMAM SUPERINTENDENT MANOEL ABUD TO PERSONALLY DELIVER ASSISTANCT SECRETARY OF COMMERCE FOR MARITIME AFFAIRS ROBERT BLACKWELL'S REGRETS THAT HE WOULD BE UNABLE TO ACCEPT ABUD'S INVITATION TO ATTEND RIOMAR-77, A BRAZILIAN MARITIME EXPOSITION SCHEDULED TO BE HELD IN RIO OCTOBER 10-15, 1977.

2. COM. ABUD INDICATED THAT "WE HAVE A PROBLEM,"
AND WENT ON TO EXPLAIN THAT IF THE EXTENSIONS OF THE
NORTHBOUND POOLING AGREEMENTS ARE NOT APPROVED BY
THE FEDERAL MARITIME COMMISSION BEFORE DECEMBER 31,
1977, THEY WILL AUTOMATICALLY EXPIRE, WHICH WILL
RESULT IN THE DISINTEGRATION OF THE SOUTHBOUND
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EQUAL ACCESS AGREEMENTS AS WELL. HE FEELS THAT "THE SITUATION COULD THEN BECOME VERY DELICATE," AND HE MADE IT CLEAR THAT "WE MUST BE VERY CAREFUL AND KEEP OUR HEADS SHOULD THIS HAPPEN." THE COMANDANTE INFERRED THAT WITHOUT THE POOLS, THIRD FLAG OPERATORS WOULD ZERO IN ON BRAZIL AND HAVE A FIELD DAY.

- 3. THE SUNAMAM SUPERINTENDENT CONFIDED THAT HIS REPRESENTATIVE IN NEW YORK, ADMIRAL ABOIM, HAS INFORMAED HIM THAT THE FMC WILL HAVE A CLOSED SESSION ON AUGUST 29, 1977, TO CONSIDER THE POOLS, AND THAT SUNAMAM IS ANXIOUSLY AWAITING THE DECISION.
- 4. WITH RESPECT TO SEA-LAND APPLICATION TO THE INTER-AMERICAN FREIGHT CONFERENCES WHICH WAS RECENTLY APPROVED, COM. ABUD REVEALED THAT HE IS AWARE OF THE CONFORNTATION AMONG THE MEMBER U.S. FLAG LINES AS TO THE DIVISION OF POOL CARGOES. SEA-LAND, ACCORDING TO THE SUPERINTENDENT, WANTS AN ACROSS-THE-BOARD DIVISION, TAKING INTO ACCOUNT ALL CARGOES, WHEREAS THE OTHER MEMBERS OF THE POOL INSIST UPON A DIVISION BY CATEGORIES SUCH AS, FOR EXAMPLE, CONTAINER CARGO AS OPPOSED TO BREAKBULK OR GENERAL CARGO.
- 5. COM. ABUD CAUTIONED THAT "SEA-LAND IS PUSHING TOO HARD TO CHANGE THE LAW." HE EXPLAINED THAT THE NATION'S MARITIME DEVELOPMENT PROGRAM AS PROVIDED UNDER LAW ENVISIONS ONLY TEN, TWENTY, THIRTY AND FORTY FOOT CONTAINERS AND THAT, THEREFORE, THIRTY-FIVE FOOT CONTAINERS ARE NOT PERMISSIBLE. SINCE THE MAJORITY OF SEA-LAND'S CONTAINERS ARE LIMITED OFFICIAL USE

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THIRTY-FIVE FOOTERS, ACCORDING TO ABUD, THEY WILL NOT BE PERMITTED INTO BRAZIL. HE MENTIONED THAT THE COMPANY, THROUGH ITS REPRESENTATIVE HERE, SR. ZAVEN BOGHOSSIAN, IS STRIVING TO CHANGE THE LAW TO ACCOMMODATE SEA-LAND'S OPERATIONS. THE COMANDANTE DIVULGED THAT BOGHOSSIAN WAS INSTRUMENTAL IN DRAFTING BRAZIL'S CONTAINER REGULATIONS DURING HIS TENURE AS DIRECTOR OF THE NATION'S PORTS. AL THAT TIME, ACCORDING TO THE HEAD OF SUNAMAM, BOGHOSSIAN INSISTED IN RESTRICTING CONTAINERS TO THOSE AS SET FORTH UNDER LAW AND "NOW HE MUST CHANGE ALL OF HIS ARGUMENTS," DECLARED ABUD.

6. WILL APPRECIATE BEING INFORMED WHEN THE FMC HAS RENDERED ITS DECISIONS ON WHETHER OR NOT TO EXTEND BEYOND 1977 THE POOLING AGREEMENTS IN THE BRAZIL/UNITED STATES TRADE. CRIMMINS

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Subject: BRAZIL-US SHIPPING FOLLOWING MESSAGE PREPARED BY AMCONSUL RIO DE JANEIRO

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